



State Historical Society of Wisconsin

816 State Street ♦ Madison, Wisconsin 53706-1488 ♦ 608/264-6400 ♦ Fax: 264-6404

November 25, 1997

**TRIAL EXHIBIT
18,893**

Daniel A. O'Fallon
Robins, Kaplan, Miller & Ciresi
2800 LaSalle Plaza
800 LaSalle Avenue
Minneapolis, MN 55402-2015

Dear Mr. O'Fallon:

This is a response to your letter of November 17.

Enclosed are copies of documents from our John W. Hill Papers. They have been certified in the same manner used when we have provided copies to others involved in tobacco industry litigation. Also enclosed is a copy of the John W. Hill Register and the inventory of documents which you provided.

The Hill Register, which you have numbered JH 000001 through JH 000029, was prepared by State Historical Society of Wisconsin staff to describe the organization and content of the Hill papers. It is intended as a guide to facilitate the research use of the Hill papers by our patrons.

The John W. Hill Papers were acquired by the Society as part of a program, begun in the mid1950s, to collect manuscripts and other research materials on the history of public relations and advertising in United States. The Hill papers are one of a large number of collections covering this subject area primarily used by historians and other scholars. The vast majority of the John W. Hill papers, including the Tobacco Industry Research Council files, were donated to the Society by Mr. Hill in April 1964. Seven additional small installments of Hill papers were received from Hill, his widow, and two other individuals between May 1964 and May 1990. John W. Hill signed an agreement (copy attached) formally transferring ownership of the papers to the Society on September 11, 1964.

Most of the papers which now comprise boxes 1-42 of the collection were made available for research shortly after receipt by the Society. In accordance with the September 11, 1964 agreement, The Tobacco Industry Research Council files and other "Client Files" (boxes 43-112) were not made available to researchers until January, 1989.

In comparing the copies with the original Hill papers I noted the following minor errors in your

inventory of documents.

- 1) The 7/8/54 letter from Hill to Hartnett is from box 108, folder 9, not folder 8.
- 2) The 2/5/58 letter from Hill to Hahn is from box 108, folder 11, not folder 10.
- 3) The 1/28/54 letter from Hill to Whiteside and attachment totals 11 pages (2 page letter plus 9 page attachment), not 9 pages.
- 4) The 2/14/56 confidential report is from box 109, folder 16, not folder 15.

Sincerely,

A handwritten signature in cursive script, reading "Harold L. Miller". The signature is written in dark ink and is positioned above the typed name.

Harold L. Miller
Reference Archivist



CERTIFICATE OF AUTHENTICATION

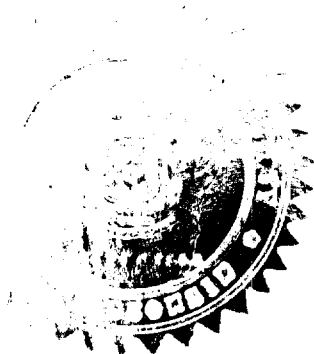
I, Harold L. Miller, custodian of documents at the State Historical Society of Wisconsin, in Madison, Wisconsin, do hereby certify that documents bearing the stamp:

**STATE HISTORICAL SOCIETY
OF WISCONSIN
Archives Division**

are true, correct, and complete copies of the documents in custody at the State Historical Society of Wisconsin.

Dated this 25th day of November, 1997 in Madison, Wisconsin.

By Harold L. Miller
Reference Archivist



Re. Selected documents from the Tobacco Industry Research Council files in boxes 108-111 of the John W. Hill papers.

State Historical Society of Wisconsin

ARCHIVES DIVISION

Mass Communications History Center

Register of the

JOHN W. HILL

PAPERS, 1931-1977

U.S.

Mss

62AF

JH 000001

U.S. Photo Lot
Mss 3991
62AF

HILL, JOHN W. (1890-1977). PAPERS, 1931-1977. 44.8 c.f. (112 archives boxes) and photographs.

Abstract

Papers, mainly 1947-1964, of a founder and chairman of the board of Hill & Knowlton, a large public relations firm of international repute that specialized in representing industrial corporations and trade associations. Included are Hill's business and personal correspondence as well as copies of company correspondence and memoranda routed to him; speeches and writings on public relations; and additional correspondence, press releases, and printed material relating to public relations programs prepared for clients such as the American Iron and Steel Institute, the American Butter Institute, Aircraft Industries Association, AVCO Manufacturing Corp., Licensed Beverage Industries, Manufacturing Chemists Association, National Gas and Oil Resource Committee, National Retail Dry Goods Associations, and the Tobacco Industry Research Council. Among the correspondents are Hill's partner Donald Knowlton and other public relations men employed by H&K such as Bert C. Goss, Merrick Jackson, and Kerry King; industrial consultant George E. Allen; and business executives Victor Emanuel, Benjamin Fairless, Benjamin H. Namm, Edward L. Ryerson, Walter S. Tower, and Albert C. Wedemeyer. Other correspondence relates to Hill's involvement in the 1952 Presidential campaign of Robert A. Taft, the School of Public Relations and Communication at Boston University, and the Public Relations Society of America.

Hill's writings include drafts and research material for three books (Corporate Public Relations (1958, The Making of a Public Relations Man (1963), and an unpublished history of Hill Knowlton); and miscellaneous company publications.

Presented by Mr. and Mrs. John W. Hill and Bert Goss, New York, N.Y., Don Knowlton, Shaker Heights, Ohio, and Scott Cutlip, Madison, Wisconsin, 1964-1990. MCHC64-33, MCHC64-41, MCHC66-8, MCHC70-125, M85-451, M90-029, M90-157. (No information on copyright is available in SHSW files.)

Processed by Margaret Hafstad, 1964; additions processed by Carolyn Mattern, 1992.

Location: Boxes 1-42 at 3M/25/U4-V4
Boxes 43-112 at 3M/27/T, V

JOHN W. HILL (1890- 1977). PAPERS, 1931-1977.

Biography

Born in 1890, and reared on a farm in Indiana, John Wiley Hill obtained his first job when he graduated from high school and became a reporter for his hometown paper, the Shelbyville Republican. The following year Shelbyville's Democrat enticed him away from its rival with a pay increase of two dollars per week; but he soon left to enroll at the University of Indiana, where he wished to study journalism.

On leaving the university in his sophomore year, Hill worked for an Akron paper a short while; then went to Chicago in 1913 where he helped introduce a paper which he and his partner called the Chicago Daily Digest. When financial backing for this "first tabloid to see the light of day in Chicago" failed, he returned to Akron to become a reporter for the Press and the Times. By 1915 he had settled in Cleveland, where he joined the staff of the Cleveland News. Two years later he became financial editor for the Daily Metal Trade, a trade paper put out by the Penton Publishing Company. This led to his introducing, in 1920, the Cleveland Trust Business Bulletin in behalf of The Cleveland Trust Company. Although the Bulletin's publication was soon taken over by an economist, Mr. Hill continued as consultant for several years, while also writing a weekly business column for syndication among the clients of the Newspaper Enterprise Association.

In 1927 the Union Trust Company of Cleveland offered him \$500 a month to act as its public relations counselor. Since he did not believe this was sufficient inducement to establish a public relations office, he countered with an offer to represent the bank provided its chairman helped secure additional clients. The bank's chairman immediately recommended him to influential men in industry and business, and John W. Hill was launched on a career that was to see him become head of one of the nation's largest public relations firms, an organization referred to by Irwin Ross in The Image Merchants as "Hill and Knowlton: PR Factory."

The name of Hill and Knowlton came into being in 1933 when Donald Knowlton, advertising manager for the Union Trust Company, joined Mr. Hill in establishing a partnership. In that year also the American Iron and Steel Institute retained the firm as its public relations counsel, and Mr. Hill moved to New York to establish an office. While serving his growing number of clients with astute success and a reputation for integrity, he also expanded his firm's activities. In 1947 Don Knowlton took over direction of Hill and Knowlton of Cleveland, and Mr. Hill turned his entire attention to Hill and Knowlton, Inc. in New York City. In the ensuing years the New York firm branched out to Washington, Pittsburgh, Chicago, Cleveland, and Los Angeles. Contacts were begun with foreign public relations counselors in 1953, and by 1958 Hill and Knowlton International was well established, maintaining offices in Dusseldorf, The Hague, and Sydney, and associates in as many as eight other foreign cities.

Hill took great pride in the fact that Hill & Knowlton, Inc. never solicited clients. Nevertheless, it represented some of the nation's largest industrial associations and companies in the fields of aircraft, agricultural equipment, automobiles, petroleum, food, electrical appliances, chemicals, licensed beverages, and tobacco. Among its clients were the American Iron and Steel Institute, the American Butter Institute, the Retail Drygoods Association, the Tobacco Industry Research Council, Aircraft Industries Association, the Licensed Beverage Industries, Manufacturing Chemists Association, AVCO Manufacturing Corp., Texaco, Procter and Gamble, Standard Oil of Ohio, and the Brussels Worlds Fair of 1958.

John Hill brought into his organization experienced staff with talents sufficiently diverse to meet the needs of the clients. From the small partnership of 1933 the number of employees in the Hill organization grew to seventy by 1945 and to approximately 250 by the early 1960's. The firm's technical services and facilities included personnel trained in community relations, educational research, publicity and promotion, public speaking, publications, financial relations, and art. Over the years its strength was augmented by the acquisition of other firms such as Edward W. Barrett and Associates, Robinson-Hannagan Associates, and Group Attitudes, Inc. By 1960 Printers Ink reported that the firm was rated by its colleagues as the best such agency in the nation. At the time its annual gross billing was said to exceed three and one half million dollars.

For many years Hill served as member and chairman of the Board of Visitors of the School of Public Relations and Communications at Boston University, and in 1950 the John W. Hill Chair of Economic Communications was established there. Throughout his career Hill wrote and spoke widely on the subject of public relations and he was the author of two books, Corporate Public Relations (1958) and The Making of a Public Relations Man (1963).

After his retirement as president of the company Hill maintained his position as chairman of the board. In addition, he spent a great deal of time in Europe working in behalf of Hill & Knowlton, International. Hill died in 1977.

Arrangement

The papers are arranged as GENERAL CORRESPONDENCE, CHRONOLOGICAL CORRESPONDENCE, INTERNAL FILES, WRITINGS, and CLIENT FILES.

Scope and Content

The bulk of the John W. Hill papers were donated to the State Historical Society of Wisconsin in 1964. Because the client files (originally six four-drawer file cabinets) were closed until 1989 only the general correspondence and Hill's writings were arranged and described in 1964; the remaining papers were organized in 1992 after they became available for

research. Understanding of the overall nature of the collection was consequently limited by the inability of the Archives staff to examine all of the collection at one time in its original condition.

It is likely that the files at the Historical Society do not represent the Hill & Knowlton company records, but rather those papers that were housed in Hill's own office. As a result, while the material about high level relations with staff and clients is excellent and extensive, many of the day-to-day aspects of the firm's public relations work (including the company's financial status) are unrepresented. The files also do not represent all H&K clients, and the absence of this material from the collection is unexplained.

Overall, however, the papers reveal a great deal concerning the mind and method of a major public relations counselor and the way in which a large firm such as Hill & Knowlton operated. Because John Hill came to know his clients so well one can find in the collection not only information pertaining to the public relations programs designed by H&K but also a good deal of general information concerning the internal operations and administration of the client company or association. With regard to the American Iron and Steel Institute this documentation is also present for a number of individual companies that comprised the trade association such as Inland Steel, Republic Steel, and Bethlehem Steel. Hill shared a conservative political philosophy with many of his clients, and discussions of state and national politics forms a good part of the correspondence. (This is particularly evident in the AVCO and the American Iron and Steel Institute files.)

Hill's early career and the early years of Hill & Knowlton are incompletely covered here, as the documentation in the collection essentially begins in 1947 (the year in which Hill & Knowlton was incorporated and Hill moved from Cleveland to New York City), thirteen years after Hill & Knowlton was established and began to represent the American Iron and Steel Institute. The disposition of the papers covering Hill's early career and the early years in the company's history is unknown.

The Hill papers include correspondence; memoranda; minutes; reports; and draft and final copies of a variety of public relations products such as programs, press releases, pamphlets, and advertising.

The Correspondence series in the 1964 arrangement of the collection is now broken into three series, GENERAL CORRESPONDENCE, INTERNAL FILES, and CHRONOLOGICAL CORRESPONDENCE. The GENERAL CORRESPONDENCE and the INTERNAL FILES (originally listed as Hill & Knowlton, Inc. in the 1964 register) are both arranged alphabetically by name and/or subject, the CHRONOLOGICAL CORRESPONDENCE is arranged by year.

The GENERAL CORRESPONDENCE consists largely of letters about relations with individuals and organizations that were neither H&K employees nor clients, while the INTERNAL FILES chiefly consist of material about internal administrative matters. The distinction is not precise, however, and some correspondence with H&K staff (especially for the period before 1952) may be

found in the General Correspondence. In addition, there is some correspondence here with individuals also documented in the CLIENT FILES. The internal files also document relations with H&K's international affiliates.

The CHRONOLOGICAL CORRESPONDENCE consists primarily of copies of Hill's outgoing letters, with the period 1947 to 1964 being the best documented. Although this series appears to duplicate at least part of the Hill correspondence elsewhere in the collection, the file has been retained primarily because of the chronological overview it provides of Hill's activities.

The WRITINGS series consists of material by Hill and a few other employees of the firm such as Bert Goss and Don Knowlton, as well as an internal staff newsletter and a few other publications of the company. Hill's writing is documented by a chronological file of speeches, articles, and interviews, and drafts of two published books and his unfinished history of Hill & Knowlton.

The CLIENT FILES are arranged alphabetically by company or trade association name or keyword. The files vary greatly in size, some consisting only of a few items, others consisting of many boxes. The most extensive client files (Aircraft Industries Association, AVCO Manufacturing Corp., Licensed Beverage Industries, Manufacturing Chemists Association, National Gas and Oil Resource Committee, National Retail Dry Goods Associations, and the Tobacco Industry Research Council) are subdivided alphabetically by topic, name, or document type, with most client files beginning, as they did in Hill's office, with a general category. Because of their variety the research questions to which the client files may be applied also vary. Some files document limited public relations services such as revision of an executive's speech or introduction of a particular product. Clients for which H&K provided more comprehensive services (such as AVCO and AISI) are represented by important documentation not only about the development of the public relations program but also about the client's internal operations. Information about collective bargaining in the steel industry, the health effects of cigarette smoking, and the taxation of oleomargarine are only a few of the interesting and significant topics that are documented by these records.

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| | 14 | Namm, Benjamin, Correspondence and speeches, 1947-1948 |
| 104 | 1 | Press releases, 1947 |
| | 2 | Program, 1947 |
| | 3 | Resignation, 1947 |
| | 4 | Silcox, G.N., Speech, 1947 |
| | 5 | <u>Special Bulletin</u> , 1947-1950 |
| | 6 | <u>Stores</u> , 1947 |
| | 7 | Outdoor Advertising Association, 1957-1958 |
| | 8 | Owens-Illinois Glass Co., 1947-1950, 1955 |
| | 8a | People-to-People, 1957 |
| | | Procter and Gamble |
| | 9-13 | General, 1951-1956 |
| | 14-15 | Europe (Hedley Co.), 1954-1960 |
| 105 | 1 | Meetings, 1953-1956 |
| | 3 | Program, 1954 |
| | 4 | Staff memos, 1954-1956 |
| | | Red Cross |
| | 5 | General, 1955-1957 |
| | 6 | Audit of public relations, 1955 |
| | 7 | Chapters, 1955-1956 |
| | 8 | Convention, 1956 |
| | 9 | Meetings, 1955-1956 |
| | 10 | Program, 1955-1956 |
| | 11 | Staff memos, 1955-1956 |
| | 12 | Survey report, 1955 |
| | 13 | Richmond, Frederick, 1955-1956 |
| | | Royal McBee |
| | 14 | 1956 I |
| 106 | 1 | 1956 II |

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| | | CLIENT FILES, Continued |
| 106 | 2 | Sacony Mobil, 1957 |
| | | Shipbuilders Council of America |
| | 3-5 | General, 1947-1950 |
| | 6 | Strike, 1947 |
| | | Soap and Glycerine Producers, Association of |
| | 7-8 | General, 1947-1949 |
| | 9 | Procedures, 1948 |
| | 10 | Program, 1947-1948 |
| | 11 | Southern Co., 1955 |
| | 12 | Standard Gas and Electric Co., 1947 |
| 107 | 1-2 | Standard Oil, 1948-1950 |
| | 3 | Studebaker Corp. |
| | 3-5 | General, 1953-1955 |
| | 6 | Packard merger, 1954 |
| | 7 | Press releases, 1952-1954 |
| | 8 | Staff memos, 1954 |
| | 9 | Vance, H.S., 1951 |
| | | Texaco |
| | | General |
| | 10-13 | 1952-1953 |
| 108 | 1-2 | 1955-1957, n.d. |
| | 3 | Annual report, 1953 |
| | 4 | Premium gasoline introduction, 1954 |
| | 5 | Publications, 1952, 1954 |
| | 6 | Staff memos, 1954-1956 |
| | 7 | Textron, 1954 |
| | | Tobacco Industry Research Council |
| | 8-11 | General, 1954-1960 |
| | 12* | Advertising and suggested ads |
| | 13 | Catalog of scientific papers, 1955 |
| 109 | 1 | Clippings, 1954 |
| | 2 | Cullman, Howard S., 1953-1954 |
| | 3 | Editorial contact, 1956 |
| | 4 | Financial matters, 1954-1955 |
| | 5 | Foreign correspondence, 1955-1958 |
| | 6 | Foreign surveys, 19954 |
| | 7 | Hammond, E.C., Speeches, 1954 |
| | 8 | Law Committee, 1954 |
| | 9 | Lists, 1954-1956 |
| | 10-11 | Little, C.C., Correspondence and appointment, 1954-1955 |
| | 12-13 | Mailings, 1954-1955 |
| | 14-16 | Meetings, 1953-1956 |
| | 17 | Miscellany |
| *108 | 12a | Analysis of press coverage on tobacco controversy, 1954 |

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Container List

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CLIENT FILES, Continued

Tobacco Industry Research Council, Continued

| | | |
|----------------|------|--|
| 110 | 1 | Murrow television program, 1955 |
| | 2 | ●Planning Committee, 1953 |
| | 3-4 | Press releases, 1953-1958 |
| | 5 | Printed material, 1955-1956 |
| | 6 | Program, 1954 |
| | 7 | Progress report, 1954-1956 |
| | 8-9 | Public Relations Committee, 1954-1956 |
| 111 | 9-10 | Scientific Advisory Board, 1954-1956 |
| | | ●Staff memos |
| 110 | 10 | 1953, December-1954, April |
| 111 | 1-5 | 1954, May-1956, <u>n.d.</u> |
| | 6 | Survey of medical opinion, 1955 |
| | 7-8 | White Paper, "Scientific Perspective on Cigarette Smoking," 1954 |
| | 11 | United Nations |
| | 11 | 1953 |
| 112 | 1-2 | 1954-1954 |
| | 2a | Wine Institute, 1957 |
| | 3 | World Calendar Association, 1950 |
| | | Worlds Fair (Brussels) |
| | 4-7 | General, 1955-1959 |
| | 8 | Cypres, Eric, 1956 |
| | 9 | Moens, Baron, 1954 |
| | 10 | Press releases, 1954-1957 |
| | 11 | Staff memos, 1954-1956 |
| Photo Lot 3991 | | Miscellaneous photographs, including portraits of Hill with clients such as the Aircraft Industries Association and the National Dry Goods Association as well as photographs relating to the representation of other clients such as the American Iron and Steel Institute and Crosley, a division of AVCO. |

THE STATE HISTORICAL SOCIETY OF WISCONSIN

MADISON 6, WISCONSIN

Leslie H. Fishel, Jr.
Director

A G R E E M E N T

The State Historical Society of Wisconsin accepts the gift of the papers of John W. Hill, donor, for permanent preservation. It is understood that this collection shall be the absolute property of the Society and shall be maintained and made available by the Society for research purposes to qualified scholars, subject to the following conditions:

1. The personal papers of John W. Hill including general correspondence files, speeches, articles, clippings, and publications will be arranged, catalogued and made available for research use immediately upon completion of the organization of the collection.
2. All financial information pertaining to Hill and Knowlton, Inc. or to any subsidiary or associated organizations will be removed from the collection and returned to Hill and Knowlton, Inc.
3. All printed materials, releases, booklets and materials classified as public information which are presently a part of the client files of Hill and Knowlton, Inc. will be removed and included with the John W. Hill Papers and made available for research.
4. The remaining client files will be sealed for a period of twenty-five years. No access whatsoever shall be granted to these files. Immediately following the restricted period, terminating January 1, 1989, these records will be organized, made available for research use and administered under the same conditions as its other collections of manuscript papers.

Witness

Date

John W. Hill

Date

State Historical Society of Wisconsin
By:

Witness

Date

Leslie H. Fishel, Jr., Director

Date

John W. Hill Papers

| Bates No. | Date | Title | Archives Box No | Folder No. | Location in Folder |
|--------------------|----------|--|--------------------|------------|--|
| JH 000001 - 000029 | | Register of the John W. Hill Papers, 1931-1977 | | | |
| JH 000045 - 000046 | No Date | Organization of Hill and Knowlton, Inc. Counseling And Services For The Tobacco Industry Research Committee. (2 pages) | 108 | 8 | Approximately 7th document in file |
| JH 000106 - 000108 | 7/8/54 | Confidential Letter to Hartnett from Hill. (3 pages) | 108 | 8 | Approximately 5th document in file |
| JH 000207 - 000211 | 2/5/58 | Letter to Hill from Hahn of the American Tobacco Company. (5 pages) | 108 | 10 | Approximately 27th document in file, or 2nd document from back of file |
| JH 000270 - 000278 | 12/24/53 | Preliminary Recommendations For Cigarette Manufacturers. (9 pages) | 108 | 12 | Approximately 22nd document in file, or 2nd file from back of file |
| JH 000320 - 000328 | 1/28/54 | Letter to Whiteside from Hill attaching a document entitled "Statement Concerning The Origin And Purpose Of The Tobacco Industry Research Committee And Its Proposed Functions." (9 pages) | 109 | 8 | Last document in file |

| Bates No. | Date | Title | Archives Box No | Folder No. | Location in Folder |
|--------------------|----------|---|-----------------|------------|------------------------------------|
| JH 000381 - 000384 | 12/28/53 | Notes on Minutes of The Tobacco Industry Research Committee Meeting -- December 28, 1953. (4 pages) | 109 | 14 | First document in file |
| JH 000395 - 000400 | 1/18/54 | Agenda: Tobacco Industry Research Committee Meeting - January 18, 1954; Attaches a Progress Report Dated 1/15/54 and a Confidential Report on Meeting 1/7/54. (6 pages) | 109 | 14 | Approximately 7th document in file |
| JH 000425 - 000429 | 1/20/55 | Report of the Scientific Director. (5 pages) | 109 | 15 | Approximately 3rd document in file |
| JH 000433 - 000438 | 4/28/55 | Statement By The Scientific Director TIRC Meeting - April 28, 1955. (6 pages) | 109 | 15 | Approximately 5th document in file |
| JH 000469 - 000471 | 2/14/56 | Confidential Report - Tobacco Industry Research Committee Meeting, February 14, 1956. (3 pages) | 109 | 15 | Last document in file |
| JH 000493 - 000501 | No Date | Forwarding Memorandum. (9 pages) | 110 | 2 | 1st document in file |
| JH 000502 - 000506 | 12/15/53 | Background Material On The Cigarette Industry Client. (5 pages) | 110 | 2 | 2nd document in file |
| JH 000514 - 000516 | 12/31/53 | Report Of Conversation Between Carl Thompson And Judge Barns. (3 pages) | 110 | 10 | 1st document in file |
| JH 000518 - 000528 | 12/14/53 | Letter to Hill from J.J.D. attaching report entitled "Suggested Approach And Comments Regarding Attacks On Use Of Cigarettes." (11 pages) | 110 | 10 | Approximately 3rd document in file |

| Bates No. | Date | Title | Archives Box No | Folder No. | Location in Folder |
|--------------------|---------|---|-----------------|------------|--|
| JH 000552 | 1/20/54 | Confidential Memorandum From R.W. Darrow; Call From George Weissman, Philip Morris Co., Ltd. (1 page) | 110 | 10 | Approximately 23rd document in file |
| JH 000768 | 7/8/54 | Hill and Knowlton memo to Hill from Darrow re Calls To Insurance Companies. (1 page) | 111 | 1 | Approximately 33rd document in file |
| JH 000772 | 7/14/54 | Hill and Knowlton memo to Hill from Darrow re Further Insurance Contacts. (1 page) | 111 | 1 | Approximately 37th document in file |
| JH 000791 | 8/11/54 | Letter to Campbell-Johnson from Hill. (1 page) | 111 | 1 | Approximately 5th document from back of file |
| JH 000804 - 000805 | 8/27/54 | Hill and Knowlton memo to Hill from Thompson re Problem of Trade Association For Tobacco Industry. (2 pages) | 111 | 2 | Approximately 3rd document in file |
| JH 001665 - 001674 | 6/8/55 | Letter to Hartnett from Hill and Knowlton re Transcript of Second Murrow Show; Attaches Transcript of Edward R. Murrow's Second TV Show on "Cigarettes and Lung Cancer," June 7, 1955. (10 pages) | 110 | 1 | 1st document in file |
| JH 001675 - 001683 | 6/2/55 | Letter to Hartnett from Hill and Knowlton re Transcript of First Murrow Show; Attaches Transcript of Edward R. Murrow's First TV Show on "Cigarettes and Lung Cancer", May 31, 1955. (9 pages) | 110 | 1 | Approximately 2nd document in file |

| Bates No. | Date | Title | Archives Box No | Folder No. | Location in Folder |
|--------------------|---------|---|--------------------|------------|------------------------------------|
| JH 002037 - 002061 | 8/17/54 | Memo to Hartnett from CT (Thompson?) re Report Through July 31; attaches Confidential Report to Hartnett from Hill and Knowlton re report of activities through July 31, 1954. (25 pages) | 110 | 7 | Approximately 2nd document in file |
| | | | | | |